

Broker, Share Market

Aliases: Dalal, Share Market

Industry/Sector(s): BFSI

JOB DESCRIPTION ¹

The tasks a Broker, Share Market is expected to perform include:

- Furnishing information to prospective customers regarding shares, bonds, securities, prospects of business and market conditions
- Buying and selling shares, bonds, securities, etc. on behalf of customers in stock exchange on commission basis
- Studying balance sheets of various business concerns and market rates of important shares, bonds, securities, etc.
- Explaining to customers about advantages and disadvantages of purchasing, selling or exchanging different types of shares, bonds, etc.

WORK ENVIRONMENT ^{5, 2}

- It is a desk job
- Need not handle a team
- Local travelling is not a part of this job role
- Part-time work and contractual jobs are not available
- Work from home option may be available

Working hours

- Organizations usually work for 5/6 days a week for 8/9 hours everyday. This may vary from organization to organization
- Shift system is not available
- Overtime may be involved

Is the job suitable for a candidate with special needs?

This job is suitable for candidates with One Arm (OA), One Leg (OL), Both Leg (BL), Blind (B), Low Vision (LV), and those who have their Hearing Impaired (HH)

This may vary from organization to organization

EDUCATIONAL QUALIFICATIONS AND TRAINING ³

Preferably, graduation in related field

KEY COMPETENCIES ¹

- Knowledge of buying and selling shares etc. in stock exchange
- Proficient in maintaining account of day-to-day transactions
- Well-versed with attending to all correspondence connected with the business
- Knowledge of the finance industry as a whole and understanding economic conditions and trends

DESIRABLE COMPETENCIES ^{4, 1}

- Excellent communication skills
- Mathematical skills
- Good analytical skills
- Aptitude for research and financial writing
- Basic computer skills

AVAILABLE SKILL TRAINING AND LEARNING INSTITUTES

- Institute of Company Secretaries of India
<http://www.icsi.edu/Student/CoursesOffered.aspx>
- BSE Institute Ltd.
<http://www.bsebti.com/>
- NSE
<https://www.nseindia.com/>
- Institute of Chartered Financial Analysts of India
<http://www.icfaiuniversity.in/>
- National Institute of Securities Markets
<http://www.nism.ac.in/>

AVAILABLE SKILL TRAINING SCHEMES/SCHOLARSHIPS

For scholarship and schemes, use further links like:

•<https://scholarships.gov.in/>

SAMPLE OF TRAINING AND LEARNING COURSES

http://www.bsebti.com/all_program_pages/advance_program_stock_market.html

CAREER PROGRESSION PATH ¹

Branch Manager, Share Market



Cluster Manager, Share Market



Broker, Share Market



Sub-broker, Share Market

The progression is indicative

EXPECTED EARNINGS ⁴

•For new entrants - Rs 15,000 to Rs 18,000 per month

These figures are indicative and subject to change

REQUIRED WORK EXPERIENCE ⁴

Generally, 0 - 3 years of experience required

PROBABLE EMPLOYERS ^{4, 5}

Stock broking firms

KEYWORDS

- Dalal, Share Market
- Full Service Broker
- Discount Broker

OCCUPATIONAL CODES AND STANDARDS

Standard	Code	Description
NCO 2015	3311.0100	Broker, Share Market
ISCO 2008	3311	Securities and Finance Dealers and Brokers
NIC 2008	66120	Security and commodity contracts brokerage
QP Reference	Not available	Not available
NSQF	Not available	Not available

REFERENCES

1	National Classification of Occupations Division 3
2	http://www.ccdisabilities.nic.in/page.php?s=reg&t=def&p=list_jobsNew
3	https://targetstudy.com/professions/stock-broker.html
4	http://www.timesjobs.com/job-detail/finance-insurance-services-job-in-dsij-pvt-ltd-pune-jobid-LXlqX8RqOJxzpSvf__PLUS__uAgZw==key-stock%20%20broking-loc-198355
5	http://www.naukri.com/job-listings-Walk-in-for-US-Trader-Profile-Capstone-Securities-Ref-Rupa-Kadam-HR-Capstone-Securities-Analysis-Pvt-Ltd-Pune-0-to-1-years-170616007361?src=jobsearchDesk&sid=14676161166468&xp=1&qp=stock%20broker,%20shifts&srcPage=s